



Wolfe's Neck Farm Foundation has extended the deadline for the submission of a letter of interest from potential farming partners from September 1st to October 15th, 2009. The extension is made in recognition that late summer is an extremely busy time for farmers and potential partners may not have sufficient time to respond.

When this announcement was published, WNF was seeking potential farmers for smaller operations, 25-50 acres. Subsequently, the grazing arrangement with Pineland Farms Natural Meats is terminating in September 2009 and at that point there will not be cattle located at Wolfe's Neck Farm. If you are interested in grazing livestock at WNF and requiring more acreage, please contact the farm directly at 207.865.4469.

Wolfe's Neck Farm Foundation (WNFF) is seeking an experienced farming partner(s) to lease and operate an independent, agricultural operation at Wolfe's Neck Farm in Freeport, Maine. Approximately 30 acres are suitable for the production of fruits, and vegetables. The remaining acreage is suitable for hay/grain, fiber, and / or livestock. The partner's operations will be financially viable, agriculturally and environmentally sustainable and will be compatible with Wolfe's Neck Farm's mission. (www.wolfesneckfarm.org)



Wolfe's Neck Farm

Wolfe's Neck Farm (WNF) is a 626 acre, nonprofit, saltwater education and demonstration farm located on Casco Bay in Freeport, Maine. The Farm focuses on the preservation of open space combined with sustainable agriculture in an area that is under constant pressure for development. Wolfe's Neck Farm was a leader in the

United States in marketing all natural (antibiotic and hormone free) beef utilizing organic, small-scale alternative farming and rotational grazing practices.

In 1947, Lawrence M.C. and Eleanor Houston Smith of Philadelphia purchased the Stone House, the Mallet barn, and 275 acres, later adding surrounding farmsteads. In the fifties, inspired by the holistic, natural farming techniques described in Louis Bromfield's *Malabar Farm*, the Smiths began an organic beef operation later named Wolfe's Neck Farm.

In 1975, when Mr. Smith died, Mrs. Smith kept the farm going because of her lifelong interest in conservation and ecology. Mrs. Smith and her children gave the Farm to the University of Southern Maine in 1985. In 1997, the farm was transferred to the present WNFF.

In 2002, WNFF launched an alliance with other New England beef producers to market under the WNF brand. The Farm had become the largest supermarket supplier of natural beef in the greater Northeast. In 2005, outgrowing our capacity, WNFF reached an agreement with a newly

formed for-profit, Pineland Farms Natural Meats (PFNM) to take over the beef operation. PFNM licensed the WNF brand and agreed to maintain the high standards set by the Farm. Currently, PFNM oversees 200 head of cattle that graze at the Farm; they are responsible for pasture nutrients, manure management and for maintaining the fences and fields. PFNM will stop grazing cattle at Farm in September 2009.

The Farm is open to the public, free of charge, 365 days a year. More than 20,000 children and adults visit the Farm and participate in WNF programs each year, exploring the barnyard, farm buildings and shoreline to learn about sustainable ways of living in Maine. They use the property for hiking, cross-country skiing, snowshoeing, kayaking, canoeing, camping, and other outdoor pursuits.



Vision

WNFF is seeking a farming partner to strengthen and diversify the agricultural activities on WNF properties. The individual will adhere to sustainable agriculture practices including conservation, alternative energy, and “whole farm ecosystem” management practices. At WNF successful agricultural activities are the foundation for education programs, development and increased community support.

Wolfe’s Neck Farm consists of 626 acres on Casco Bay of which approximately 275 acres are open fields presently used for hay production and grazing. The predominant soil types at the farm are Belgrade, Buxton, Hollis and Scantic. The farm owns some equipment—tractor, bush hog, manure spreader, etc.—which the farming partner may have limited use of. There are also three barns and a small shop on the property, along with two farmhouses.



The expected term of the agreement with a farming partner would be for three years with two one-year options at the option of either party.

There may be two lease agreements: one for the land and associated agriculture facilities such as barns, sheds, etc. and if needed, the other for residential housing.

Application Process

Please contact WNF’s Executive Director, Timothy Kittredge, at 207.865.4469 for further information. If you wish to become WNF’s farming partner, please submit a letter of interest, three letters of reference and credit rating by October 15, 2009 to:

Timothy Kittredge, Executive Director
Wolfe’s Neck Farm Foundation
184 Burnett Road
Freeport, ME 04032

tkittredge@wolfesneckfarm.org

Your letter should include a description of the following areas:

- A history of your farming experience. Please provide an overview on your education, training (including internships), experience, and describe any special skills.
- A history of your business background. Please describe skills that support your ability to successfully operate a farm. Skills may include marketing, business plan development, budgeting and forecasting, and managing people.
- A description of what you want to grow/produce at WNF. Please tell us how you plan to use WNF fields and structures, your production and distribution plans, and list equipment that you have and/or would need to acquire. Please describe the facilities and land you would require, i.e. acreage, barns, housing, etc.

Qualified applicants will be invited to submit a business plan. The business plan will describe in detail your operational plans under the lease with WNFF, including:

- Executive summary
- Description of products
- Market analysis
- Marketing plan
- Implementation schedule
- Production plans
- Financial plan – capital requirements, monthly income/expense/cash flow for first two years then annual for the third year
- Contingency plans

Selection Criteria

A. Farming Practices

- Preference will be given to sustainable production methods
- Farmers shall demonstrate a commitment to sound land stewardship that minimizes soil erosion, protects the quality of surface, groundwater, bay waters and the natural resources and improves the quality of the soil and forest land through accepted farm and forest management practices.
- The farm enterprise must demonstrate that it is: a) well suited to the size, soils, and configuration of the farmland; b) is well adapted to local markets for farm products and contributes to the local farm economy; and c) is likely to encourage long-term commercial use of the farmland.
- Preference will be given to farmers who have experience working on and/or practicing organic farming.

B. Social and Cultural

- Preference will be given to farmers who are willing to create opportunities for youth education and involvement, as appropriate.
- Preference will be given to applicants who can demonstrate the ability to work cooperatively with other farmers in the area.
- Preference will be given to applicants who can demonstrate the ability to be good neighbors.
- Preference will be given to individuals interested in sharing farming knowledge and practices with the general public.

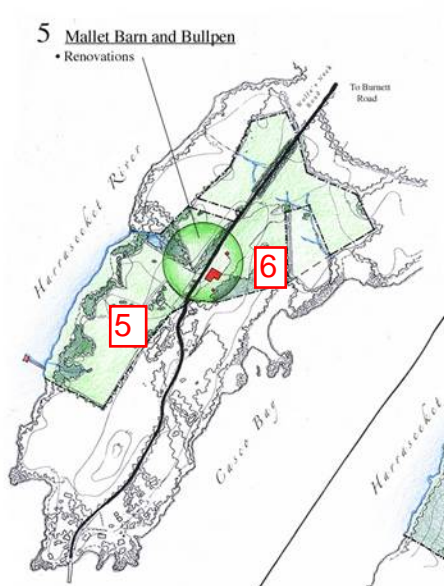
C. Economic

- Potential farmers must submit a business plan that supports the economic viability of their proposal.
- Preference will be given to potential farmers who have proven farm experience.

*Wolfe's Neck Farm Foundation
184 Burnett Road
Freeport, ME 04032
207.865.4469 Fax 207.865.4884
www.wolfesneckfarm.org*

5 Mallet Barn and Bullpen

- Renovations



3 Ward Farmstead

- Proposed Coastal Studies for Girls Facilities

2 Banter Farmstead

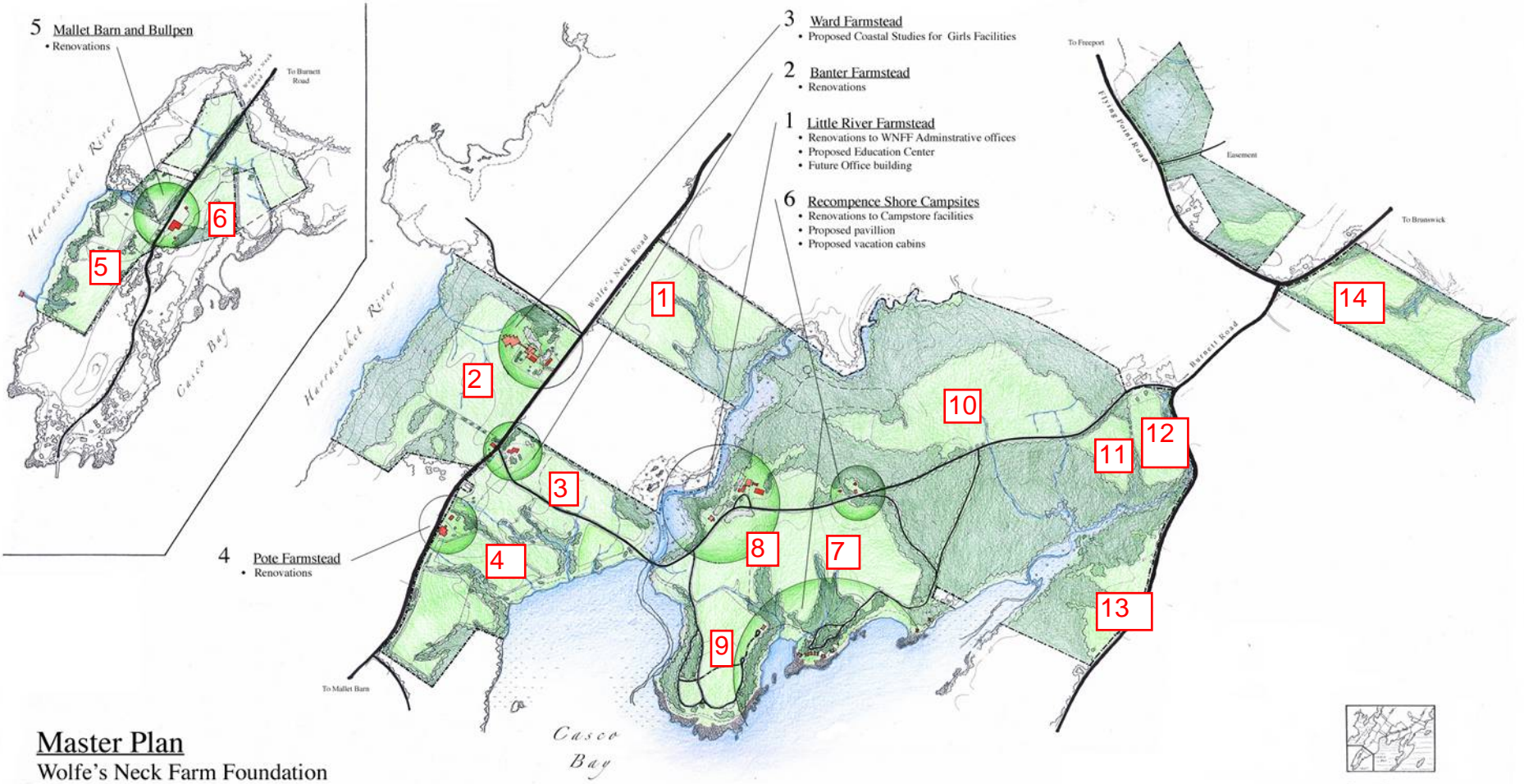
- Renovations

1 Little River Farmstead

- Renovations to WNFF Administrative offices
- Proposed Education Center
- Future Office building

6 Reconcence Shore Campsites

- Renovations to Campstore facilities
- Proposed pavillion
- Proposed vacation cabins



4 Pote Farmstead

- Renovations

Master Plan

Wolfe's Neck Farm Foundation

Freeport, Maine

December, 2006

Oratt Consulting



Context Map



WOLFFE'S NECK FARM FOUNDATION

List of Fields

<u>Field</u>	<u>Acres</u>	<u>Use</u>	<u>Soils</u>	<u>Fencing</u>
1. Fogg	23	Hay	Buxton/Scantic	
2. Ward	27	Pasture	Scantic/Buxton	Fenced
3. Banter	11	Pasture	Buxton/Hollis	Fenced
4. Pote	33	Pasture	Buxton/Hollis	Fenced
5. West	18	Hay/Pasture	Buxton/Hollis	Fenced
6. Mallet	25	Pasture	Buxton	Fenced
7. East Bay	12	Pasture	Scantic	Fenced
8. Middle Bay	16	Pasture	Buxton	Fenced
9. West Bay	3	Crops/Recompence	Buxton/Scantic	
10. Brocklebank	30	Pasture	Scantic/Buxton	Fenced
11. Ropes	6	Hay	Buxton	
12. Watkin	8	Hay	Buxton	
13. Richter	18	Hay	Scantic/Buxton	
14. Ulrickson	28	Pasture	Scantic/Belgrade	Fenced
15. Pennellville	36	Pasture	Buxton/Hollis/Scantic	Fenced